H. GERSTNER & SONS
DAYTON, OHIO

"A MOST UNUSUAL OFFER - BUT A FAIR ONE"

That's what you will say when you have read our proposal as given below.

We want you to know GERSTNER Tool Cases - to see for yourselves what good sellers they are, and how profitable. That is why we are making this unusual offer to-day. This is what we will do:

> We shall send you one, two, three or more GERSTNER Tool Cases on consignment. Keep them on display until Feb. 15th, 1928. If you sell them before then, send us your check. If they are not sold by that time, you may return them at our expense, and we'll pay you for any trouble you may have had with them.

Those Cases will be sold long before the 15th of February, and you will have ordered more of them. Machinists and Toolmakers everywhere are buying them, and if you have any of these mechanics among your customers, you can sell the Cases.

Let us choose the best sellers for you. We'll send them on a memorandum charge, and then will help you sell them. Inquiries gotten from your city in response to our advertising in the National Trade Journals, will be referred to you.

Let us send you the Cases, and also the customers for them, under the above liberal offer.

"A place for everything and everything in its place"

It's a wonderful opportunity to get new customers, and really desirable sales and profits.

Don't you agree that this IS a most unusual, but a fair offer? May we not send your Cases now?

Very truly yours,

H. GERSTNER & SONS

H. L. Schellhase

HLS-3

Every Gerstner Tool Case is Guaranteed to be Satisfactory

Style 18-28-38

Style 18-28-38—Three sizes give the machinist a choice of a small, medium or large straight-drawer case. Drawers nicely finished, with felt-lined bottoms and hardwood slides.

Style No.	Drawer Inside		Inside Height of Drawers				
	Length	Depth	1st	2nd	3rd	4th	5th
18	12¼	5¼	¾	¾	1	1½	2½
28	14¼	6¼	1	1	1¼	1¾	3
38	16¼	8¼	1	1	1½	2	3½

Style 18 .....14"x 9½"x 7½".....Price $10.00
Style 28 .....16"x11" x 8½".....Price 11.00
Style 38 .....18"x12" x10½".....Price 12.50

Style 45-55

Style 45-55—This case, made in two sizes, is popular with the man who wants a few short drawers. Large size will take an 18-inch scale. Drawers felt-lined, and case equipped with our self-hinging door.

Style No.	Drawers Inside		Inside Height of Drawers					
	Length	Depth	1st	2nd	3rd	4th	5th	6th
45	6¾&14¼	6¼	2½	1	1	1	2	3
55	8¾&18¼	7½	2¾	1	1	1¼	2	3½

Style 45 .....16"x11" x8½".....Price $12.50
Style 55 .....20"x11½"x9½".....Price 14.50

Style 14

Style 14 Inside Drawer Dimensions

Style 14—This is the smallest top till case we make. Appeals to the mechanic who has a smaller kit of tools. Is easily carried from one job to another. Workmanship and material strictly highest grade.

First .....5¾" long, 5¼" deep, 1¾" high
Second .....5¾" long, 5¼" deep, ¾" high
Third .....5¾" long, 5¼" deep, ¾" high
Fourth .....12¼" long, 5¼" deep, ¾" high
Fifth .....12¼" long, 5¼" deep, 2" high

Style 14 .....14"x11"x7½".....Price $14.50

Style 31—Four Sizes

Style 31—Four sizes. Our "Standard" Toolmakers and Machinists' case. Neat, practical and compact, equal to our best in every respect. Non-rusting, felt-lined metal drawer bottoms give maximum drawer space. Drawer fronts have polished finish, with trimmings highly nickeled.

Style No.	Drawers Inside		Inside Height of Drawers							
	Length	Depth	1st	2nd	3rd	4th	5th	6th	7th	8th
31	6¾&14¼	6¼	1	2	1	¾	1¼	¾	1¾	2½
31A	7¾&16¼	6¾	1	2	1	¾	1¼	¾	1¾	2½
31B	8¾&18¼	6¾	1	2	1	¾	1¼	¾	1¾	2½
31C	8¾&18¼	7¾	1	2	1	¾	1¼	¾	1¾	2½

Style 31 .....16"x11¾"x8½".....Price $14.00
Style 31A .....18"x11¾"x8½".....Price 14.75
Style 31B .....20"x11¾"x8½".....Price 15.50
Style 31C .....20"x11¾"x9½".....Price 16.50

Style 22

Style 22—The many small drawers and the open compartments for reference book or drill block appeal to many toolmakers. Drawers have felt-lined metal bottoms and run on hardwood slides.

First .....5" long, 5½" deep, 1" high
Second .....5" long, 5½" deep, ¾" high
Third .....5" long, 5½" deep, 1¾" high
Fourth .....5" long, 5½" deep, 1" high
Fifth .....5" long, 5½" deep, ¾" high
Sixth .....5" long, 5½" deep, 1¾" high
Seventh .....13¼" long, 5½" deep, ¾" high
Eighth .....13¼" long, 5½" deep, 1¾" high
Ninth .....13¼" long, 5½" deep, 2½" high
Open Space .....1¾" wide, 6½" deep, 4¼" high

Style 22 .....15"x12"x7¼".....Price $14.50

Drill Block, $1.25 Extra

Style 43—Two Sizes

Style 43—Two sizes. A portable tool case for pattern makers, cabinet makers or machinists who carry a 24-inch scale. Light weight, yet strong. Front door swings up and locks automatically with lid. Equipped with heavy nickeled hardware, and a strong reinforced leather handle. Bottoms of drawers are felt lined.

Style No.	Drawers Inside		Inside Height of Drawers					Top Compartment with Recess in Top Lid
	Length	Depth	1st	2nd	3rd	4th	5th	
43	11½&24¼	6¼	1	1	1½	1½	3	25x7½x3½
44	13¾&29	6¼	1	1	1½	1½	3	30x7½x3½

Style 43 .....26"x13½"x8½".....Price $21.00
Style 44 .....31"x13½"x8½".....Price 22.50

Style 10—Four Sizes

Style 10—Four sizes. This 9-drawer chest is for the mechanic who carries a large kit of tools. Made of the best materials, is very serviceable and has our self-hinging front door equipped with strong lock.

Style No.	Inside Drawers		Inside Height of Drawers								
	Length	Depth	1st	2nd	3rd	4th	5th	6th	7th	8th	9th
10	7¼&16¼	8¼	1¼	¾	1¾	1¼	¾	1¾	¾	1½	3
10A	8¾&18¾	8¼	1¼	¾	1¾	1¼	¾	1¾	¾	1½	3
10B	9¾&20¾	8¼	1¼	¾	1¾	1¼	¾	1¾	¾	1½	3
10C	11¼&24¼	8¼	1¼	¾	1¾	1¼	¾	1¾	¾	1½	3

Style 10 .....18"x12½"x10¾".....Price $19.00
Style 10A .....20"x12½"x10½".....Price 20.00
Style 10B .....22"x12½"x10½".....Price 21.00
Style 10C .....26"x12½"x10½".....Price 22.50

Style 41—Four Sizes

Style 41—Four sizes. A popular top till Portable Tool Case for toolmakers and machinists. This is the strongest, roomiest and most handsome case on the market. Top till and drawers felt-lined. Self-hinging lid swings up and locks automatically with a patented device. Workmanship and materials highest grade.

Style No.	Top Compartment with Recess in Top Lid	Drawers Inside		Inside Height of Drawers						
		Length	Depth	1st	2nd	3rd	4th	5th	6th	7th
41	15x7½x3¼	6¾&14¼	6¼	1	2	1	¾	1	¾	1¾
41A	17x7½x3¼	7¾&16¼	6¼	1	2	1	¾	1	¾	1¾
41B	19x7½x3¼	8¾&18¼	6¼	1	2	1	¾	1	¾	1¾
41C	19x8¼x3¼	8¾&18¼	7¼	1	2	1	¾	1	¾	1¾

Style 41 Art Leather Cov..16"x12¼"x8½"....$17.00
Style 41A " " " .18"x12¼"x8½".... 18.00
Style 41B " " " .20"x12¼"x8½".... 19.00
Style 41C " " " .20"x12¼"x9½".... 20.00

Style 041 Quartered Oak...16"x12¼"x8½"....$17.00
Style 041A " " ...18"x12¼"x8½".... 18.00
Style 041B " " ...20"x12¼"x8½".... 19.00
Style 041C " " ...20"x12¼"x9½".... 20.00

Style 70—Two Sizes

Style 70—Two sizes. Substantially constructed, yet low priced. Two popular sizes. Lid is removable and may be slid under bottom drawer. Trimmings are nickeled and drawer fronts oak. Four top drawers are felt-lined. This case will give excellent service.

Style No.	Drawers Inside		Inside Height of Drawers					
	Length	Depth	1st	2nd	3rd	4th	5th	6th
70	6¾&14¼	7	¾	1¾	¾	1¾	1¾	3¼
70B	8¾&18¼	7	¾	1¾	¾	1¾	1¾	3¼

Style 70 .....16"x10½"x9¼".....Price $10.00
Style 70B .....20"x10½"x9¼".....Price 11.50

Style 11-12

Style 11-12—For mechanics with heavy tools, especially those working in garages, engine rooms and the like. Made of oak, mission finish, and fitted with heavy trimmings. Drawer bottoms 3-ply birch.

Style No.	Drawer Inside		Inside Height of Drawers				
	Length	Depth	1st	2nd	3rd	4th	5th
11	8¼&18	9¾	3	1½	1½	2	4
12	11¼&24	11¾	3	1½	1½	2½	4½

Style 11 .....20½"x12½"x12".....Price 15.50
Style 12 .....26½"x14" x14".....Price $18.00

Style 83—Four Sizes

Style 83—Four sizes. A general utility case in four sizes. Partitioned tray raises with and supports top lid. Equipped with good lock, strong leather reinforced handle and side catches. Sizes given are outside and are length, height and width respectively.

Style 83 .....13" x 7"x6" .....Price $4.50
Style 83A .....19½"x 9"x8¼".....Price 6.00
Style 83B .....25½"x11"x8¼".....Price 7.20
Style 83C .....31" x11"x8¼".....Price 8.40

Style 031—Three Sizes

Style 031—Three sizes. This case is similar to No. 31, but not covered. Made of nicely figured quartered oak, hand-rubbed and polished. Corners dove-tailed and rounded. Self-hinging front door is paneled. Strictly Gerstner quality in every respect.

Style No.	Drawers Inside		Inside Height of Drawers							
	Length	Depth	1st	2nd	3rd	4th	5th	6th	7th	8th
031	6⅝&14¼	6¼	1	2	1	¾	1⅛	¾	1¾	2½
031A	7⅝&16¼	6¼	1	2	1	¾	1⅛	¾	1¾	2½
031B	8⅝&18¼	6¼	1	2	1	¾	1⅛	¾	1¾	2½

Style 031 .....16"x11⅝"x8½".....Price $14.00
Style 031A ....18"x11⅝"x8½".....Price 14.75
Style 031B ...20"x11⅝"x8½".....Price 15.50

What the Bank says:

THE CITY NATIONAL BANK
Capital $400.000.00
Surplus and Profits, $400,000.00
Dayton, Ohio

We are glad to say for H. Gerstner & Sons, who are old and valuable customers of ours, that they are thoroughly reliable and responsible, and we fully believe that they will promptly carry out in a satisfactory and courteous manner, any guarantee they make.

Respectfully,
THE CITY NATIONAL BANK.
(Signed) W. F. Grieser.

How Gerstner Cases are Made—

Expert Workmen and Quality Materials Produce Fine Tool Cases

For over twenty years mechanics in all parts of the country have been buying Gerstner Cases and **using** them year after year. These cases are designed and made by practical mechanics to give a lifetime of service. And every case turned out is a first class quality job.

EIGHT SPECIAL FEATURES

All wood is first quality, thoroughly kiln-dried. Frames are lock-cornered or dove-tailed, glued and nailed. Covering is imitation black seal grain leather; waterproof, colorfast, easy to clean, with no raw edges. Trimmings heavily nickeled and polished. Handles reinforced to carry any weight. Drawers fit snug yet do not bind. They work on hardwood slides, are lock-cornered, and have non-rusting metal bottoms lined with billiard cloth felt. The paneled doors are self-hinging, and on top till cases is a patented device to automatically lock the front lids.

The hardwood drawer slides are mortised and glued into the frames, same as partitions. All drawers shellac finished throughout.

Drawer fronts solid Quartered Oak, with hand-rubbed finish. Locks nickeled with flat steel keys. All numbered and with many changes.

That is Gerstner built-in quality. And this built-in quality makes Gerstner Cases the best values found anywhere. They are good when you get them and they **stay good**, because they are built for a lifetime of daily use.

Gerstner Cases are guaranteed to be satisfactory. They are guaranteed to be first class in workmanship, material and design. They are guaranteed to be in perfect condition upon receipt. And if the Gerstner case you buy does not prove entirely satisfactory, send it back and your money will be immediately returned.

Many of our customers tell us that Gerstner Cases are the finest line of Tool Cases made in America. We are willing to leave that to your judgment. We will say that so far as we know, no Gerstner Case has ever worn out.

EVERY MECHANIC NEEDS A GERSTNER CASE

It has been proven time and again that the mechanic or toolmaker who thinks enough of his tools to buy a Gerstner Case is the man who makes the most money year in and year out. He is the type of man who has the steadiest job and who draws the highest wages.

WHAT HE GETS

The man who buys a Gerstner Case receives six different things in return for his money. First, he gets lifetime protection for his tools; second, he saves the cost of the case, through keeping tools that would otherwise be lost, or borrowed and not returned; third, he has the convenience of having all his tools in one place. That means money in faster work. Fourth, he gains added reputation with his foreman as a good mechanic. Fifth, he gains about $100.00 worth of satisfaction in having a fine, handsome box for his tools. Sixth, he is the owner of the best make of tool case in the United States.

WHY DEALERS LIKE TO SELL GERSTNER CASES

Gerstner Cases are stocked by dealers in all parts of the United States and Canada. These dealers know that every Gerstner Tool Case is guaranteed and that every mechanic who buys a Gerstner Case will be satisfied and will come back to buy other tools. We supply our dealers with catalogs and descriptive folders, and through our Trade Journal advertising we put them in touch with many men who want Gerstner Cases.

LETTERS FROM USERS

This letter was forwarded to us by a dealer.

The —— Supply Co.,
Cincinnati, Ohio.

I now have my Gerstner toolbox 41-B about one month and must say it is some toolbox, and also whoever designed it must have been a machinist at some time, as it is all a machinist could ask for, both in finish, and the neat way you can keep tools in it. Yours truly, Jerome E. Peppers.

In reply to your letter of December 31st, I might advise that I made a purchase of three of your chests through the Standard Supply & Equipment Co., of Pittsburg. These chests have been received and the purchasers are well pleased with the product.
Very truly yours, Purchasing Agent.

The Gerstner chest I purchased some time ago has certainly stood hard usage.
R. K. Shand, Michigan.

I must tell you that I am more than pleased with my Gerstner case. The finish and appearance makes it the neatest and best looking tool case I have ever seen. A. G. Irman, R. I.

Your tool case certainly is a beauty and is worth every cent you ask. George Clark, Ontario.

Am well pleased with both cases, especially the No. 041-C in quarter-sawed oak. It makes a fine appearance and shows quality in every detail.
J. W. Dadisman, Ohio.

GERSTNER CASES MAKE SAVING IN PRODUCTION COSTS

Many manufacturers who employ machinists or toolmakers have found that costs in those departments are slightly lowered when all these men are equipped with suitable tool cases. This lowering of costs is because of increased production, due to the better speed made by men whose tools are always at hand and always in place when not in actual use. There is also an increase in morale, due to the added pride and interest taken in their work by men under these conditions.

It is the experience of H. Gerstner & Sons, that those manufacturers who help their toolmakers or machinists to buy tool cases find that this action is profitable to them.

Order Your Case Today!

If you are interested in a tool case, the time to buy is RIGHT NOW. Prices will not be any lower later on. Quality will not be any better—it can't be made better. Every day you postpone buying you lose just that much.

So why not select your case right now and place your order at once with the Gerstner dealer in your city. Become yourself the owner of the finest tool case in America. The guarantee protects you against any possible dissatisfaction.

H. GERSTNER & SONS

Cincinnati & Columbia Sts. DAYTON, OHIO